



RAMAKRISHNA MATH

(A Branch of the Ramakrishna Math, Belur Math, Howrah)

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Dear Friends,

We have planned a thought provoking workshop on the "Science of negotiations", which is based on the IP of Scotwork Ltd, the world's premier negotiation skills training and consultancy company. The participants will find answers to some common business challenges listed below.

How do I achieve better results, consistently?

How do I handle stressful situations professionally?

How do I create value in my interaction?

How do I create win-win outcomes for the long term?

Individual navigates negotiations from birth across all fields. This skill has to be understood so that it can be a better tool in trying situation.

This initiative is organized by Ramakrishna Math, Halasuru, Bengaluru on Sunday, May 31, 2015 as per details given.

There are limited seats and will be registered on first come first served basis before 25.5.2015.

Kindly enroll yourself in the office between 10.00-11.30 a.m. and 4.00-6.30 p.m.

With namaskar

Date : 31-3-2015

Yours sincerely,
Swami Tattwarupananda.
Adbyaksha

WORKSHOP THE SCIENCE OF NEGOTIATION

Venue : Ramakrishna Math
Vivekananda Charitable Dispensary

Sunday, May 31, 2015

PROGRAMME

2:00 pm	Registration, Tea & Snacks
2:30 pm	Bhajans
2:50 pm	Welcome & Introduction by Swami Tattwarupananda
3:00 pm	Start of Workshop by Sri Jayant Bhat
3:15 pm	Levers of Power & exploring alternate ways of resolving conflicts
3:30 pm	Preparing for Negotiations
3:45 pm	Creating Value in dialogue
4:00 pm	Moving the discussion forward
4:15 pm	Trading for the close
4:30 pm	Group Issues & Open House Q & A
5:00 pm	End of Workshop